

# 4 easy steps to get actionable website data

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# Google Analytics Audit



digital analytics

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# Cost of poor data quality

### Efficiency cost

- Bug updates
- Testing
- Data cleansing

### Marketing cost

- Inaccurate counting
- Website errors
- Impact on UX

### Cost of enterprise risk

- Data leakage
- Legal risk
- Missed opportunities

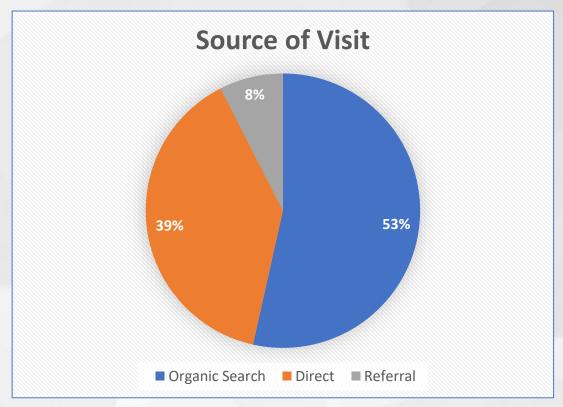
### Customer experience

- Ignoring customer needs
- Incorrect decisions
- Lost trust

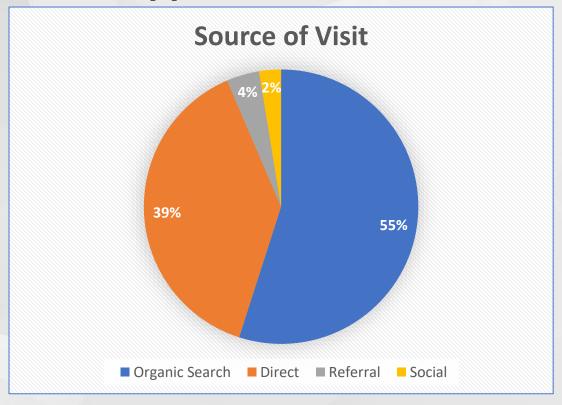


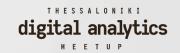
### Where are users coming from?

#### **Default**



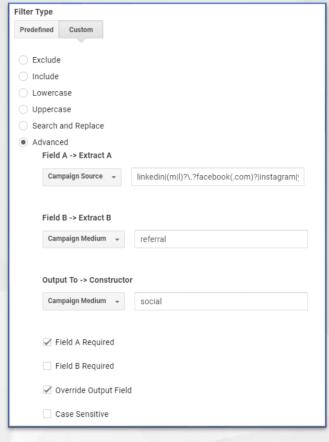
#### Filters applied





## How to apply filters in Google Analytics

#### Social traffic filter



#### https://online-metrics.com/referrals-report

#### Organic traffic filter

Filter Type
Predefined Custom
Exclude
○ Include
Lowercase
Uppercase
Search and Replace
Advanced     Field A -> Extract A
Campaign Source  ^com\.google\.android\.googlequicksearchbc
Field B -> Extract B
Campaign Medium 🔻 referral
Output To -> Constructor
Campaign Medium 🕝 organic
✓ Field A Required
Field B Required
✓ Override Output Field
Case Sensitive

https://carloseo.com/what-is-com-google-android-googlequicksearchbox-referral-google-analytics

### Best performing traffic sources

#### **Traffic sources**

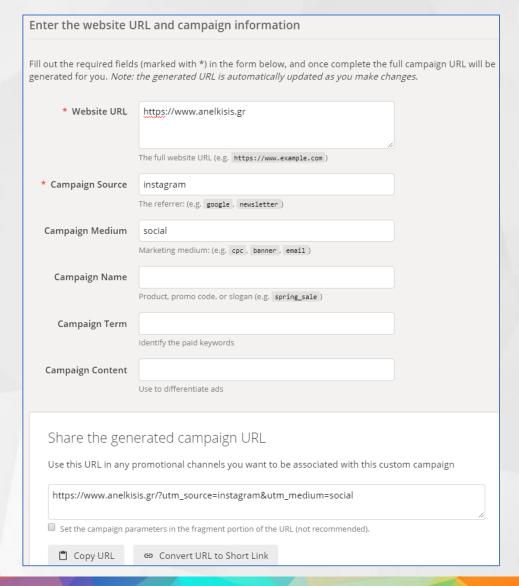
Medium ?	Entrances ⑦ ⋒	Pageviews 🕜 🌡	Bounce Rate 🕜 🌡
1. organic	<b>247</b> (56.01%)	619 (69.39%)	61.54%
2. (none)	<b>167</b> (37.87%)	193 (21.64%)	94.01%
3. referral	21 (4.76%)	71 (7.96%)	57.14%
4. social	<b>6</b> (1.36%)	9 (1.01%)	66.67%

### **Referring Sites**

Source ?	Entrances ⑦ ↓ ↓	Pageviews 🕜 🌡	Bounce Rate 🕜 🚨
1. vrisko.gr	9 (42.86%)	23 (32.39%)	22.22%
2. googleads.g.doubleclick.net	<b>6</b> (28.57%)	8 (11.27%)	83.33%
3. tpc.googlesyndication.com	<b>5</b> (23.81%)	39 (54.93%)	80.00%
4. businessclub.gr	<b>1</b> (4.76%)	1 (1.41%)	100.00%



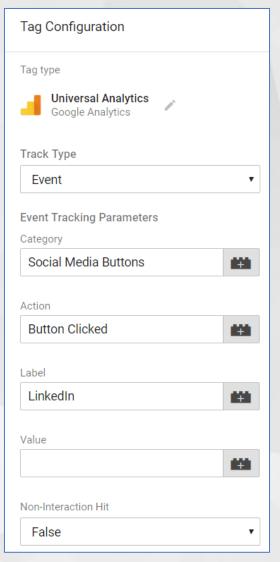
### How to create a Custom Campaign



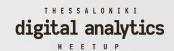
https://ga-devtools.appspot.com/campaign-urlbuilder/



### **Custom Events**



https://www.optimizesmart.com/eventtracking-guide-google-analyticssimplified-version/



### Page Performance

#### **Default Pages Report**

Page ?	Entrances ⑦ ℚ ↓	Goal Completions 🕜 🔒	Bounce Rate 🕜 🌡
1. /	290 (65.61%)	3 (37.50%)	71.72%
2. /sin.htm	99 (22.40%)	0 (0.00%)	76.77%
3. /profile.htm	<b>21</b> (4.75%)	1 (12.50%)	61.90%
4. /en/profile.htm	6 (1.36%)	0 (0.00%)	83.33%
5. /eg.htm	3 (0.68%)	0 (0.00%)	100.00%
6. /katastima-florinas.htm	3 (0.68%)	0 (0.00%)	100.00%
7. /default.htm	<b>2</b> (0.45%)	0 (0.00%)	100.00%
8. /view.asp?ltemID=20160916161114&mcid=2	<b>2</b> (0.45%)	0 (0.00%)	50.00%
9. /view.asp?ltemID=20161010003954&mcid=2	<b>2</b> (0.45%)	0 (0.00%)	100.00%
10. /clients.htm	1 (0.23%)	0 (0.00%)	100.00%
11. /contact.htm	1 (0.23%)	3 (37.50%)	0.00%



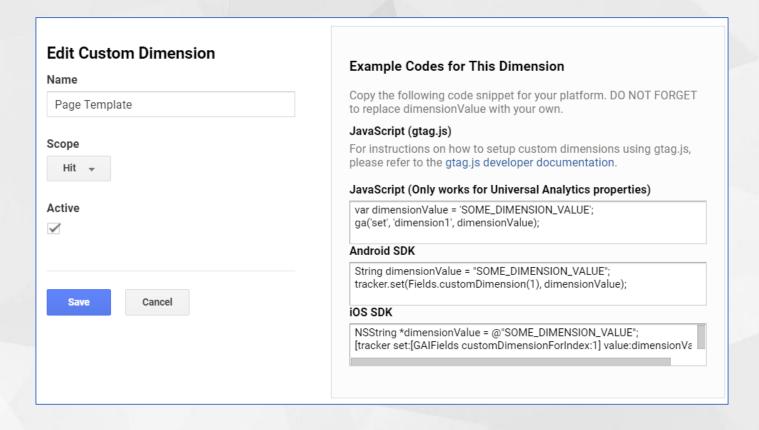
### Page Performance

#### **Grouped Pages Report**

Page Template ?	Entrances ⑦ 🖟 ↓	Goal Completions 🕜 🌡	Bounce Rate 🕜 🌡
1. Home	292 (66.51%)	3 (37.50%)	71.92%
2. Other	137 (31.21%)	2 (25.00%)	76.64%
3. Products	7 (1.59%)	0 (0.00%)	71.43%
4. News	2 (0.46%)	0 (0.00%)	100.00%
5. Contact Us	1 (0.23%)	3 (37.50%)	0.00%

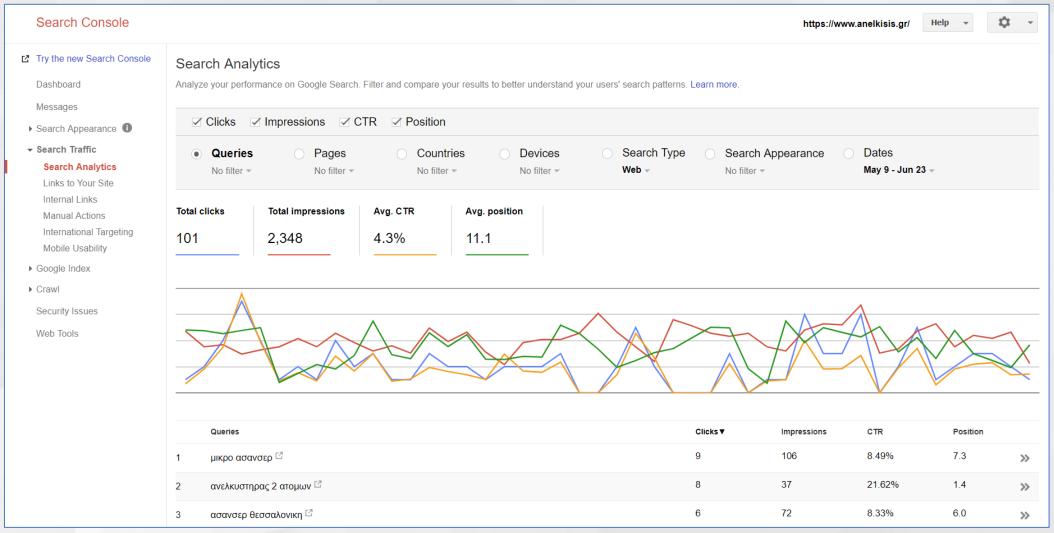


### Page Grouping





### How is the website performing on search engines?





## How is the website performing on search engines?

Search Query ⑦	Clicks ? ↓ Impressions ? ↓		CTR ? [	Average Position 🕜 🌡
	29 % of Total: 28.71% (101)	<b>591</b> % of Total: 25.17% (2,348)	4.91% Avg for View: 4.30% (14.07%)	10 Avg for View: 11 (-6.06%)
1. μικρο ασανσερ	9 (31.03%)	106 (17.94%)	8.49%	7.3
2. ανελκυστηρας 2 ατομων	8 (27.59%)	37 (6.26%)	21.62%	1.4
3. ασανσερ θεσσαλονικη	<b>6</b> (20.69%)	72 (12.18%)	8.33%	6.0

Keyword ?	Sessions ⑦ 🌡 ↓	Avg-Position 🔒	Bounce Rate ?	Pages / Session	Avg. Session Duration ?	Transactions 🕜 🜡	Ecommerce Conversion Rate	Revenue 🕜 🌡
1. ανελκυστηρες θεσσαλονικη	<b>58</b> (32.58%)	6.81(114.36%)	65.52%	2.03	00:01:07	0 (0.00%)	0.00%	\$0.00 (0.00%)
2. ασανσερ θεσσαλονικη	<b>28</b> (15.73%)	5.46 (91.76%)	53.57%	3.11	00:01:02	0 (0.00%)	0.00%	\$0.00 (0.00%)
3. ασανσερ	<b>21</b> (11.80%)	7.00(117.55%)	76.19%	1.57	00:00:44	0 (0.00%)	0.00%	\$0.00 (0.00%)



### How is the website performing on search engines?

#### **Default Google analytics report**

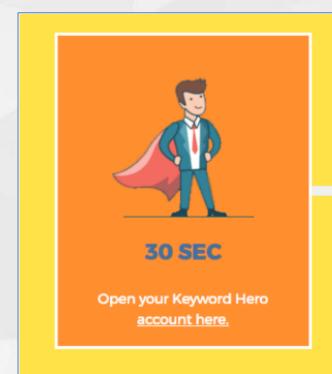
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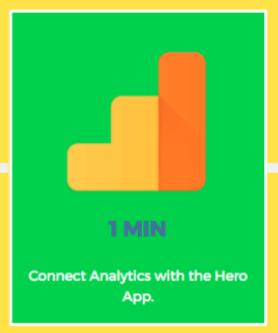
#### **Keyword hero report**

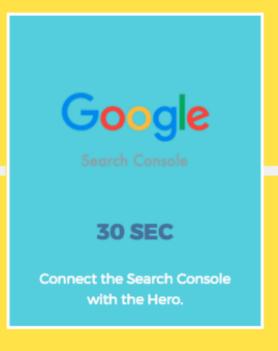
Keyword ?	Sessions ⑦ 🌡 ↓	Avg-Position 🖟	Bounce Rate ?	Pages / Session	Avg. Session Duration 7	Transactions ?	Ecommerce Conversion Rate	Revenue ?
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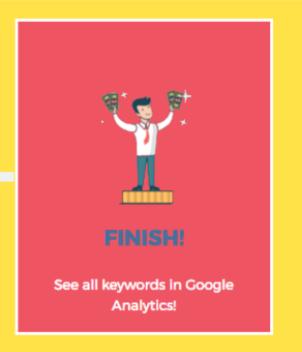


### How to set up Keyword Hero in 2 minutes









https://keyword-hero.com/